



# City of Des Moines

ADMINISTRATION  
21630 11TH AVENUE SOUTH, SUITE A  
DES MOINES, WASHINGTON 98198-6398  
(206) 878-4595 T.D.D.: (206) 824-6024 FAX: (206) 870-6540



January 12, 2007

Matthew Chan  
President  
Sunway Services  
1612 Mildred Street, Suite B  
Tacoma, WA 98465

Dear Mr. Chan:

Thank you for taking time from your busy schedule to meet with Mayor Sheckler, Grant Fredricks and me to discuss your proposed Pacific Place development in the Pacific Ridge neighborhood in Des Moines. The concept for this development is quite impressive. This is exactly the type of development the Des Moines City Council envisioned six years ago when they adopted the Pacific Ridge Zone. We certainly look forward to working with you to bring this proposal from concept to reality. So you know, Grant has already made contacts with people in other public economic development agencies to discuss and obtain information on the New Market Tax Credit program. Thank you for bringing this program to our attention. It could well turn out to be a very exciting tool for us to use to further your project and promote economic development in Des Moines.

As a reminder, when the Des Moines City Council adopted the Pacific Ridge Zone, it also conducted environmental studies and created what is known as a "SEPA Planned Action". Since very little new development has been built in this area in the years following adoption of the Pacific Ridge Zone, there is ample room for your proposal to be developed within the Planned Action. The conceptual project you presented to us earlier this week appears to be within the thresholds of the Planned Action; therefore no further environmental work would be needed. If you need any further explanation, please contact Grant Fredricks at 206.870.6568.

Again, thank you for meeting with us and for all the time and effort you and your associates have put into your Pacific Place proposal. We are very pleased to see a proposal that fits our vision of this neighborhood. I look forward to seeing you again soon and to working with you on this very exciting project.

Very truly yours,

Tony Piasecki  
City Manager

c: Mayor Bob Sheckler  
Grant Fredricks